

SALES PROSPECTUS

TIGAR SECURITY



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Tigar Corporation has been present in the rubber business for more than eight decades. Parallel with the growth and expansion of the production of rubber products grew the need for numerous services which enabled such expansion of the rubber business in Pirot. In time, organizational units which were engaged in food production for workers, transport organization and logistics, as well as in construction business, singled out into independent entities which focused their business towards external users.

Today all of them are sustainable in financial terms with reference market share.

After numerous studies conducted in the previous years it was decided that the corporation should focus on the basic activity, and that it should gradually leave the other (service) activities.



KEY YEARS

17. 7. 1947 – founded Tigar Security. Parallel with the Industrial Voluntary Fire Department (IVFD) was founded the internal commissionaires' service with some eighty members in accordance with the applicable laws, people who were engaged at the jobs of physical security were checked.

1961 - IVFD grew into Industrial Professional Fire Department (IPFD) in accordance with the law on fire protection and in the beginning it had nine members,

1985 - built firefighters home

1989 - founded and registered service of firefighting equipment

2003 - by the new reorganization was founded individual company Tigar Security doo registered for providing internal and external services of physical security and firefighting protection.

2009 - in accordance with the new upcoming law was formed modern Operative Center from which all technical systems are monitored

2010 - built modern armory according to applicable regulations

2015 - signing of the 5-year subcontract with Securitas when it comes to activities of physical security and firefighting protection of the company Tigar Tyres.

TIGAR SECURITY TODAY

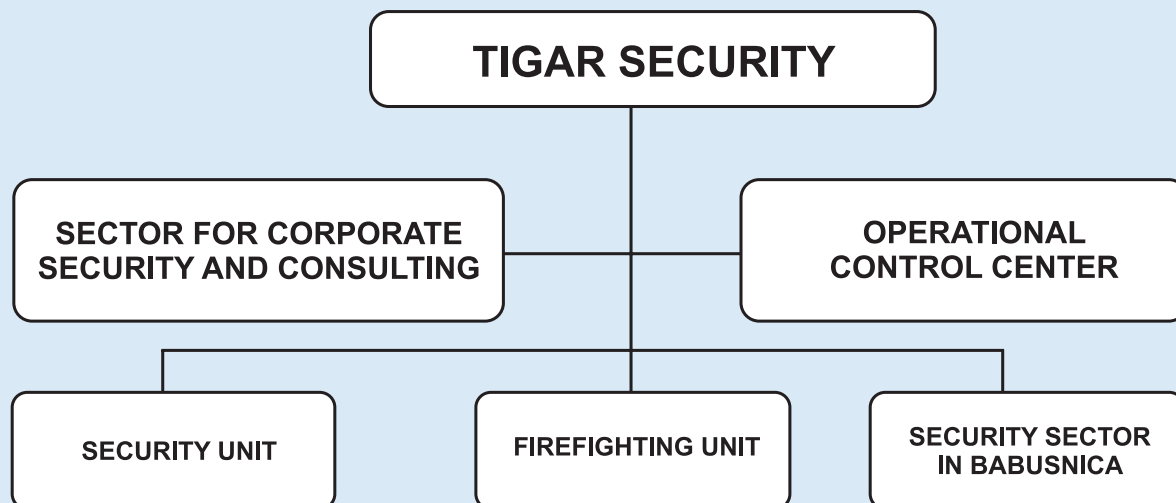
IPVJ within Tigar Security represents a modern unit with a great amount of technical quipment, eight graduate engineers of fire protection, 44 officers of FU who passed certification exam and with modern additional equipment:

- Two fire engines, one firefighting truck, one combined vehicle
- an ambulance for transporting patients and the injured
- tow mechanical ladders
- portable fire pumps
- turbogenerator
- compressor with a set of breathing apparatus
- equipment for entering and passing through fire
- resque equipment
- equipment for collecting hazardous substances
- set for personal equipment for firefighting
- equipment for communication

Tigar Security is in the process of implementing the project for certification and obtaining license for opening a training center in the field of fire protection as well as in the field of private security.



ORGANIZATIONAL CHART



ORGANIZATION

OPERATION CONTROL CENTER

- Ongoing monitoring of security issues in the company Tigar and other clients,
- Immediate measures in preventing occurrences that threaten property, people and other vital values in the company Tigar and other clients,
- Timely informing the management of the company Tigar and other clients of all safety-relevant occurrences and events,
- Managing the control center .

SECTOR FOR CORPORATE SECURITY AND CONSULTING

- Detecting activities that threaten corporate security of business
- Activities in the field of fire protection
- Activities in the field of protection at work
- Professional training in the field of safety and health at work as well as fire protection

SECURITY UNIT

- Physical protection of property and facilities at all locations of Tigar in Pirot,



- Monitoring the security situation in the corporation Tigar and noticing activities that threaten property and people,
- Undertaking measures for preventing harmful phenomena that threaten the corporation,
- Providing services of securing according to contracts for third parties,
- Reporting the management on the security situation in the company

FIREFIGHTING UNIT

- Prevention and providing professional assistance in the field of fire protection and other emergency situations
- Maintenance and functional testing firefighting equipment
- Securing against fire activities such as welding, cutting and soldering,
- Rapid transport of the injured in ambulance accompanied by professional medical staff – physician, to the nearest health institution
- Firefighting

**SECURITY SECTOR IN BABUŠNICA**

- Physical protection of property and objects belonging to the program of tube
- Securing welding, cutting and soldering activities against fire
- Firefighting



REFERENCES

1. Securitas - Tigar Tyres
2. Tigar AD
3. Tigar Free Zone
4. Centre for Culture Pirot
5. Public Library Pirot
6. PCC City Heating Plant
7. Cold Storage Lenada
8. Primary School Vuk Karadžić
9. Primary School Osmi septembar
10. Primary School Sveti Sava
11. Primary School Dušan Radović
12. Grammar School
13. Preschool Institution Čika Jova Zmaj
14. DMD fiore Babušnica
15. Swimming complex Babušnica
16. Bakery Crni Marko
17. Termoinženjering Beograd
18. PI Komunalac Pirot
19. PC Water system and sewerage
20. Kubik Trans Pirot
21. Pexim Pirot
22. Borjana Pirot 2
3. Agromarket Kragujevac
24. Feroeksport Pirot
25. Museum Ponišavlje
26. Sinkom Pirot
27. Marmil
28. Unimetal
29. Albomina
30. the Alma Hotel Pirot
31. Strajt Pirot
32. Karmod internacional
33. Zoneks and many more.

Apart from the stated references Tigar Security takes part in rescue actions and aid at national level. Assistance was provided to state authorities in the following situations:

1. Participating in rescuing people and material goods from the disastrous floods in Šabac 2014.
2. Participating in extinguishment of forest fires at Stara planina Mountain.
3. Providing support and help in manpower and technique to the territorial fire brigade in large – scale fires.



POWER/ADVANTAGES

Professional and high quality staff
 Close cooperation with high professional institutions and associations
 Diversity of services
 High quality services
 Meeting the standards
 Leading position in the local market
 Constant innovative methods in providing services
 Use of modern technical solutions
 Developed team work
 Reference list of service users

SWOT ANALYSIS**WEAKNESSES/ DISADVANTAGES**

Higher prices of services in comparison with the competitors in the region
 Tender jobs
 Insufficient number of workers with license in local market

POSSIBILITIES/ OPPORTUNITIES

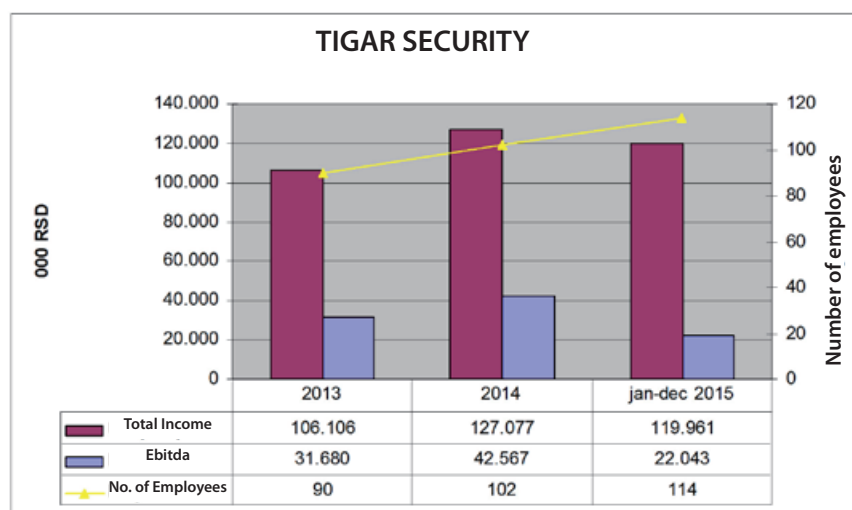
Relatively low level of local competence
 New needs of the customers and development of new technologies
 Favorable taxes for employment of young staff
 Good technical equipment
 Fast organizational adjustment
 Increase in demand
 Expansion into new markets

DANGERS/THREATS

Emergence of renowned foreign companies in cooperation with domestic competition
 Unfair competition
 New standards prescribed by entering the EU
 Annual contracts
 Changes in the political institutional environment

Information on pledges and mortgages on movables

Pursuant to the valid Prepackaged Plan of Reorganization as of 1.6.2016 was initiated the procedure of registering mortgage over the facilities owned by Tigar Security: eaves at k.p.no.3390/41 LN 8370 and security booth at k.p.no.3390/44 LN 8370, at the gate I at 197, Nikole Pasica Street in Pirot, in favor of Postal savings bank.

REVIEW OF FINANCIAL INDICATORS



WWW.TIGAR.COM